Housing Market Bulletin

AIB Treasury Economic Research Unit



September 2019

House price inflation subdued, supply edges higher

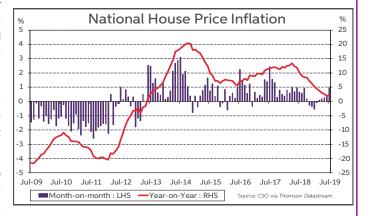
Sharp deceleration in house price inflation

Nationally, house prices increased by 0.9% in the month of July. This represented its strongest monthly gain since September 2018 and marked the fifth successive month of increases after registering some modest falls towards the end of 2018 and early part of this year. The bigger picture, though, is that there has been a marked deceleration in house price inflation in the past 18 months. On a year-on-year basis, the rate of growth stood at 2.3% in July. This is well below its recent high of 13% in April of last year.

From a geographic perspective, it remains the case that the Dublin market is the biggest source of the slowdown in house price

inflation. Indeed, in July, prices in the capital fell in year-on-year terms, (albeit marginally, by 0.2%) for the first time since October 2012. Within Dublin, Dun Laoghaire-Rathdown and Dublin City saw house prices fall in July on a yearly basis, by 6.3% and 1%, respectively. Both of these areas have recorded annual price falls now for four straight months. The trend in recent years of non-Dublin price inflation outpacing the Dublin market continues. In July, prices outside of the capital rose by 4.8% compared to a year earlier. However, this is a significant slowdown versus the 14% rate in May 2018.

The slowdown in house price growth comes against a backdrop of constraints on potential buyers in getting access to the required level of finance. This is in the context of the central



bank mortgage lending rules, especially the relatively restrictive loan-to-income multiple of 3.5 times. This issue appears to be having the greatest influence on the Dublin market where prices are far higher. For example, the most recent daft.ie asking prices showed prices in Dublin averaged €373,509 in the third quarter of 2019, whereas the national figure was €257,114. Indeed, excluding Dublin, the asking price was €212,417. The weakening trend in prices in Dublin has also been accompanied by a slight rise in unsold stock on the market, with the daft.ie figures on stock available for sale showing a 2% year-on-year increase in September.

Housebuilding continues to rise, but pace of growth has slowed

The level of homebuilding continues to rise, although, the pace of growth has slowed. In terms of new supply, the CSO's 'new dwelling completions' rose by 11.8% in quarter two versus a year earlier. This compares to a 23% increase in quarter one and the 25% rate of annual increase registered for the full year in 2018. The four quarter cumulative number is now at 19,300 units and based on its current trajectory, completions may total close to 22,000 units this year.

Forward looking indicators paint a somewhat mixed picture for future supply. Data on housing starts (measured using commencement notices) showed a fall of 7% in Q2 on a year-on-year basis. Although, it may be the case that the second quarter of last year was boosted by activity delayed from the first quarter due to bad weather. Comparing the first half of this year to the same period in 2018, housing starts are up 17%. Notwithstanding this though, commencements appear to be levelling off in recent months at just above 24,000 units.

Registration data, which are regarded as a indicator of developer activity, recorded a 14.5% y/y fall in Q2. However, similar to the commencement data, these figures may be distorted by weather impacts from last year. On a H1'19 vs H1'18 basis, registrations were up 7%, which still represents a significant slowdown in the rate of increase. Meantime, planning permission, which can be quite volatile from quarter to quarter, are now running at a four quarter moving total of around 32,000 units. The rate of growth here has also slowed somewhat in recent quarters. Meanwhile, the housing sub-component of the construction PMI, with a reading of 58.4 in August, remains at a level consistent with a strong pace of expansion. Overall, supply remains well below the estimated annual demand of 35,000 units. Given recent trends, it may take longer to reach this level than previously envisaged.

Meanwhile, new mortgage lending rose 11% y/y in the first half of this year (+22% in FY'18). Elsewhere, mortgage approvals have picked-up recently, with the 12 month total rising to just below the 39,000 mark, having spent much of the last year pinned below the 37,000 level.

In summary, the general softening trend across the key housing metrics of prices, supply and lending continues. As a result, the return to a more 'normal' residential property market where supply and demand are closely aligned could take even longer to achieve than previously anticipated.

MONTHLY DATA	Feb-19	Mar-19	Apr-19	May-19	Jun-19	Jul-19	Aug-19	Sep-19	Housing PMI improves to 58.4
RESIDENTIAL CONSTRUCTION ACTIV	ITY								in August, reversing July's fall.
Markit/Ulster Bank Construction PMI - Housing Activity	64.3	60.8	60.5	58.3	58.4	55.9	58.4	#N/A	Points to continued good growth in house building
Housing Registrations: Month - 3 Month Avg YoY % - Cum 12 Mth Total	1,091 40.4 10,863	728 36.7 11,004	709 0.4 10,817	666 -10.6 10,614	991 -14.5 10,604	#N/A #N/A #N/A	#N/A #N/A #N/A	#N/A #N/A #N/A	Registrations (measure of developer activity) 14.5% lower in Q2 compared to same period in 2018
Commencements: Month - Cum 12 Mth Total - 3 Month Avg YoY %	2,569 23,392 39.0	2,477 24,642 49.7	1,974 24,690 39.0	1,862 24,438 19.9	1,875 24,226 -6.8	#N/A #N/A #N/A	#N/A #N/A #N/A	#N/A #N/A #N/A	Commencements levelling off just above 24k, but 6.8% lower in Q2 than same quarter in 2018
HOUSING / MORTGAGE MARKET AC	ΓΙΥΙΤΥ								Mortgage approvals very
BPFI Mortgage Approvals : Month - 3 Month Avg YoY % - 12 Mth Total	2,741 0.8 36.725	3,276 7.8 37,264	3,307 12.5 37,540	3,960 12.6 37.905	3,692 8.1 38.085	4,227 13.0 38.908	#N/A #N/A #N/A	#N/A #N/A #N/A	strong in July. 12 month total moves up close to 39k Transactions higher in July but
RPPR Transactions : Month - 3 Month Avg YoY %	4,117 -1.2	4,263 0.1	4,499 5.5	4,850 5.9	4,249 3.1	5,333 -0.1	#N/A #N/A	#N/A #N/A	12 month total holding steady around the 57k level
- 12 Mth Total	56,548	56,542	57,117	57,304	56,957	57,097	#N/A	#N/A	Rate of contraction of mortgage debt outstanding
Residential Mortgages (Central Bank o - Amount Outstanding (Adj.) YoY %	f Ireland) -1.1	-1.1	-1.0	-0.8	-0.9	-0.9	#N/A	#N/A	held at 0.9% in July
HOUSING MARKET PRICES									House price growth picks up to
CSO Price Index - MoM % - YoY % - Dublin YoY % - Ex Dublin YoY %	-0.1 4.3 1.4 7.3	0.1 3.8 0.9 6.8	0.2 3.0 0.5 5.4	0.3 2.6 0.0 5.3	0.4 2.0 0.1 4.0	0.9 2.3 -0.2 4.8	#N/A #N/A #N/A	#N/A #N/A #N/A #N/A	2.3% in August. Reflects 4.8% increase outside of the capital, as Dublin prices are down 0.2% over the year
RPPR Transaction Price (Simple Averag - 12 Month Average €	g e) 295,391	295,673	296,288	296,299	292,188	292,079	#N/A	#N/A	12 month moving average of property transaction prices has shifted lower recently
Daft List Prices: YoY %	5.1	6.3	4.1	1.8	3.3	0.8	1.4	-1.8	Similed tower recently
									CSO rent inflation at 5.2% in
RENTS & AFFORDABILITY RENTS: CSO Private Rents - MoM % - YoY %	0.3 5.7	0.4 5.6	0.4 5.4	0.3 5.2	0.3 5.5	0.3 5.6	0.6 5.2	#N/A #N/A	August. Rents now 30% above their previous peak
AFFORDABILITY: Couple on Avg Ind' \ - Mort as % of Disposible Income	Wage, 90% 17.6	LTV, 30 Y 17.6	r Mort, AIE 17.7	Mort Rat 17.9	e, Prices: (17.9	CSO/Perm'	TSB #N/A	#N/A	House price rises have impacted affordability recently, but it remains at a relatively

QUARTERLY DATA	Q3-17	Q4-17	Q1-18	Q2-18	Q3-18	Q4-18	Q1-19	Q2-19
CSO Dwelling Completions	3,787	4,567	3,475	4,404	4,671	5,522	4,275	4,920
- YoY %	51.7	50.1	25.1	34.5	23.3	20.9	23.2	11.8
- Cum 12 Mth Total	12,882	14,407	15,104	16,233	17,117	18,072	18,872	19,334
CSO Planning Permissions	4,739	6,934	7,766	6,777	8,018	6,682	7,493	9,611
- YoY %	-18.5	60.2	67.0	52.2	69.2	-3.6	-3.5	41.8
- Cum 12 Mth Total	18,171	20,776	23,892	26,216	29,495	29,243	28,970	31,804
DDEL Martine de Dravida una								
BPFI Mortgage Drawdowns								
BPFI Mortgage Drawdowns Purchase Drawdowns (Volume)	8,082	8,709	6,402	7,381	8,727	9,613	6,673	7,987
	8,082 17.2	8,709 14.7	6,402 9.6	7,381 9.2	8,727 8.0	9,613 10.4	6,673 4.2	7,987 8.2
Purchase Drawdowns (Volume)	,	,	,	,	,	,		
Purchase Drawdowns (Volume) YoY % (Volume)	17.2	14.7	9.6	9.2	8.0	10.4	4.2	8.2
Purchase Drawdowns (Volume) YoY % (Volume) FTB YoY % (Volume)	17.2 23.6	14.7 23.9	9.6 15.5	9.2 14.3	8.0 7.4	10.4 9.6	4.2 6.9	8.2 10.8

YoY growth of completions eases to 11.8% in Q2. 12 month cumulative total at 19.3k, well below estimated demand (35k)

YoY growth in planning permission picks up in Q2, helping the 12 month total rise above the 30k level

YoY growth in the volume of mortgage drawdowns slowed to 6% in H1'19 (11% in '18), with lending to FTBs easing to 9% from 15% in 2018

In value terms, mortgage lending growth has also eased, to 11% in H1'19, from 22% in '18. Average loan value at €231k this year, compared to €225k in '18

Sources: Central Bank of Ireland, CSO, Daft.ie, DoEHLG, HomeBond, BPFI, PSRA, Ulster Bank, AIB ERU Calculations



This publication is for information purposes and is not an invitation to deal. The information is believed to be reliable but is not guaranteed. Any expressions of opinions are subject to change without notice. This publication is not to be reproduced in whole or in part without prior permission. In the Republic of Ireland it is distributed by Allied Irish Banks, p.l.c. In the UK it is distributed by Allied Irish Banks, plc and Allied Irish Banks (GB). In Northern Ireland it is distributed by First Trust Bank. In the United States of America it is distributed by Allied Irish Banks, plc. Allied Irish Banks, p.l.c. is regulated by the Central Bank of Ireland. Allied Irish Bank (GB) and First Trust Bank are trade marks used under licence by AlB Group (UK) p.l.c. (a wholly owned subsidiary of Allied Irish Banks, p.l.c.), incorporated in Northern Ireland. Registered Office 92 Ann Street, Belfast BT1 3HH. Registered Number NI 018800. Authorised by the Prudential Regulation Authority and regulated by the Financial Conduct Authority and the Prudential Regulation Authority. In the United States of America, Allied Irish Banks, p.l.c., New York Branch, is a branch licensed by the New York State Department of Financial Services. Deposits and other investment products are not FDIC insured, they are not guaranteed by any bank and they may lose value. Please note that telephone calls may be recorded in line with market practice.